

#### Who We Are?



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# ProtoCon LLC "Let's Build Together"

If you are looking for consultants to help you create a new way of working, you've come to the right place. ProtoCon can help you take your business to the next level with the latest technology, industry standards, and passion for innovation.

Veteran owned and operated

Owner is a former Big4

- Consulting with 10+ years of experience
- We support commercial and federal clients
- SAM verified and SDVOSB certified

#### **Project Management**

We are entering a new digital age. We are more than project managers. We bridge the gap between business and technology.

#### **Reporting and Automation**

Enhancing reports with automation. We help you automate redundancy so that you can work on things that matter.

#### **Generative Al**

Solutions using the latest technology in GenAl. We support training, proof-of-concept development, and custom solutions.

... SAM.GO



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Contact Us



### **Our Engagement Approach?**

## ProtoCon LLC "Let's Build Together"

What does it mean to work with us? We focus in establishing trust, confidence, and provide the best experience possible. How do we do it? We start with transparency! Check out how we stand out.

## Lean Operations

We operate in the 10/10/80 team breakdown.

- 10% of the team will be executive leaders. You will have direct access to leaders with years of experience
- 10% will be advisors. Shifting subject matter experts (SME) as needed
- 80% of the team directly engage in the project delivery activities.
   Hands-on-keyboards

Meet people with purpose and clear direction.

## Verified Small Business

We operate in the DC, Maryland, & Virginia (DMV) area. We have established verification with the System for Award Management (SAM) with the federal government to enable participation into federal contracts. Thus granting ProtoCon legitimacy and trustworthiness to operate with the federal government.

We are a certified SDVOSB. The owner brings leadership and dedication to duty from the Marine Corps to you.

No activity is outsourced outside of the United States.

## Dynamic Payment Model

We work together to find the best payment approach for you:

- Monthly Fixed-Fee: get charged the exact amount each month per-person. Discounts provided for long term engagement
- Hourly Project-Based: we stay to get the job done and leave you with the keys in hand.
- Retainer: we will not just disappear. We provide ongoing advisory services as needed

Based on 40hrs/week



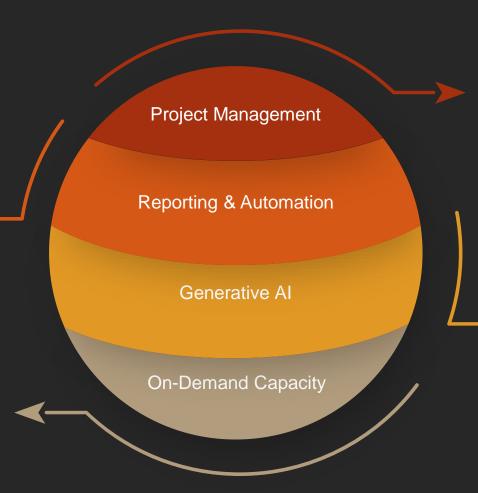
### **Our Core Capabilities**

Reports and automation are capabilities that enhance your organization. We can assist you with:

- BI tools (Tableau, Power BI)
  - Data Cleaning and Prep
    - Cloud Automation
- Extract, Transfer, Load (ETL) processes

Change occurs when least expected. We can provide assistance in various areas as needed:

- Training/curriculum development
  - Instructor lead sessions
    - Design Thinking
  - Ad-hoc reporting support



More than just project managers. We lead cross functional teams in various capacities. We help bridge the business and technology. We are familiar with:

- Project management
- Agile framework and supporting technology

Generative AI is the newest technology. We provide our expertise to help guide and train in the usage. We can work together to innovate in:

- Proof-of-concept (POC)
- Training (Copilot, Security, etc.)
- Prompt Engineer and industry standards



### **Success Story**

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Success Story

## Unlock Efficiency with GenAl Policy Comparison

A F-500 company in the research and development department wanted to optimizing non-clinical drug submissions to meet federal requirements, minimize submission errors and delays using generative AI.

#### Solution

- Developed an internal proof-of-concept (POC) GenAl solution
- Developed a GenAl Q/A and compliance reviewer
- Create live-application demos showing capabilities and technical details

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#### Impact/Benefit

- Improved submission revision time from months to weeks.
- Enabled guided virtual assistant to clarify policy requirements and actions.

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#### **Process**

Operated in a lean agile team. We leveraged industry standards to cloud implementation, development, and the latest on GenAl technologies.

#### Learn More

Do you have questions about this engagement or GenAl in the workspace? **Reach out to learn more**.



### **Success Story**



04

Success Story

## Road to Data Automation and Reporting

A F-500 company in the security and compliance department wanted to automate the data gathering and report generation conducted daily to improve employee efficiency.

- Developed a daily automated cloud data pipeline
- Get and process external data and apply business processes for data ingestion
- Automatically update three reports daily

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#### Impact/Benefit

- Automated over 50% of a manual workflow executed by 1 – 3 employees
- Mitigated report submission delays by over 40% per week

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#### Process

Operated in a lean agile team. We leveraged industry standards to cloud implementation, data processing, and data visualization to enhance the user experience.

#### Learn More

Do you have questions about this engagement in the workspace? Reach out to learn more.



### **Success Story**

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Success Story

## Digital Blocks to Transformation

A F-500 company in the security and compliance department wanted to consolidate and create enhance disparity, outdated, and non-user friendly applications into a single platform.

Solution

 Managed the digital transformation of three isolated, outdated, and difficult to use application

Consolidated application into a low-code/no-code platform

Created **one-year strategic planning** for adoption management and training

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#### Impact/Benefit

 Improving form & report completion rate by 50% (in terms of days)

Enhanced user experience with Single-Sign-On

Minimized data duplication by enabling data sharing across application

Process

Operated in across three cross-functional teams.

Leveraged agile methodology and supporting technology.

Learn More

Do you have questions about this engagement in the workspace? **Reach out to learn more**.

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### **Contract Us!**



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Social media (click icons)











